



technology  
leasing

A silent  
**financial  
partner**  
supporting Brokers



Brokers

At Technology Leasing we're behind Brokers all the way with a specialist division dedicated to helping you assist your customers. We're committed to supporting Brokers by servicing the ever-changing needs of your business and ever-demanding requirements of your clients.



As an expert in providing operating lease [rental] finance, we have developed flexible and competitive pricing structures which are exclusively offered to our broker partners - enabling you to provide your customers the best possible options to satisfy their finance requirements.

#### **A SILENT PARTNER**

Our success has grown from a desire to lead our industry by being responsive, flexible and innovative. We'll come forward with options to solve your clients' finance needs with predictably speedy turnaround times.

And, with direct access to our professional staff, you'll be able to call on our years of experience at any time. In fact, we see our job as helping you manage, and develop, that relationship.

#### **GETTING THE DEAL DONE**

Our team will work behind the scenes to help you close the deal. We'll help tailor solutions from start to finish - with private label financing and competitive pricing structures with flexible credit criteria.

Plus we'll operate transparently at all times. So whilst your clients don't need to know we're there, we'll make sure you're there for them.

### ASSET FLEXIBILITY

With over 10 years specialising in operating leases (rentals), we're able to finance a broad range of assets from \$1,000 up to multi-million dollar requirements ... from government and corporate enterprises through to small businesses and consumers.

In addition, we possess specialist industry knowledge including gaming & hospitality, education, health, IT, telecommunications and manufacturing.

Call us for help with financing IT (mainframe & mid range servers, storage devices, routers), software, computers, gaming/poker machines, security systems, POS and A/V, office equipment (printers, faxes, scanners and photocopiers), material handling and business equipment, telephone/VoIP systems, medical/veterinary equipment ... and much more!

### CONTROL AND GROWTH

At the forefront of every professional Broker's mind is control - control of your clients' relationships, control of the deal and control of the information.

We've developed specific rates, commissions and volume-based incentives to further put you in control of your bottom line and to help you grow by securing new and repeat clients.



Hal Data Services, our sister company, are Australia's largest independent reseller of new, current and end-of-life IT hardware ... offering discounts of up to 95% off vendor pricing. They supply the world's most trusted brands including Sun, IBM, Cisco, HP, Dell and more, with all equipment being genuine vendor product and covered by full warranty. Whatever your IT hardware needs (buy, sell, rent, lease, dispose) Hal Data Services have a timely and cost effective solution.

We offer everything you require to nurture your client relationships and grow your business ... we're behind you all the way.



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**Brokers**



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