



Tailoring  
**flexible finance  
solutions**  
for businesses



Technology Leasing is an independent Australian company established in 1996, whose expertise is providing operating lease (equipment rental) finance solutions to diverse market segments from specialist industries, government and corporate enterprises through to small businesses and consumers.

Our continued success has been the result of our commitment to lead the industry by being responsive, flexible and innovative in satisfying the specific requirements of diverse customers.

With Technology Leasing there are no uncertainties. Our Relationship Managers are experienced industry professionals who work collaboratively with businesses to understand their growth requirements to help them prosper by designing individually tailored financial solutions to satisfy their specific needs and circumstances.

With 100% financing of the cost of equipment (plus ancillary costs like peripherals and installation), you're not limited to what you can afford to pay upfront, with the cost being spread over the useful life of the equipment. You can choose flexible terms to meet your needs. As payments are fixed, you don't have to worry about interest rate rises - allowing more accurate budgeting and cash flow management. And for businesses, repayments are 100% tax deductible.

At the end of the lease simply return the equipment to us and we will arrange disposal - no residual value risk to you or any additional costs. Alternatively, you can renew the lease, upgrade or offer to buy the equipment - the choice is yours!

#### **A WIDE RANGE OF EQUIPMENT FINANCED**

The diversity of equipment financed by Technology Leasing for businesses is wide and includes IT (mainframe & mid range servers, storage devices, routers), computers, software, gaming and poker machines, security and access control systems, office equipment (printers, photocopiers), POS and AV, catering facilities, business machinery, telephone/VoIP systems, medical and dental equipment ... and much more! For individuals, the range of items includes cameras, personal digit assistants, laptops, printers, TVs, sound equipment, home theatres and appliances.

The value of equipment financed ranges from as little as \$500 up to the multi-million requirements of large corporates and government.

## MARKET DIVERSITY

The breadth of equipment is further complemented by our broad market coverage – which is unique in our sector:

- Varied channels to market: Direct, Finance Brokers, Retail/Vendor/Manufacturer Partners, Corporate Alliances
- Diverse segments: Consumer, Small to Medium Businesses, Corporate Enterprises, Government
- Specialist industries: Education, Health, Gaming & Hospitality, IT & Communications, Professional Services and more

## EXTRA PROTECTION

For equipment financed less than \$35,000, we offer two Protection Programs at little extra cost:

- Loss Protection: should the leased equipment be lost, stolen or damaged in Australia during the term, you're covered for a replacement ... providing peace of mind.
- Warranty Protection: offers additional protection against faulty equipment for the life of the agreement in Australia, commencing at the expiry of the manufacturers' warranty and ensures the items are in good working condition during the life of the agreement.

Through Salary Maximiser, a salary sacrifice program, staff can finance laptops and notebooks (with pre-loaded software), electronic diaries or similar personal digital assistants (PDAs), portable printers and calculators for their personal use.

Via our Select Partner Program, we assist equipment suppliers, manufacturers and vendors to increase their sales volumes and margins with specially structured pricing matrices (tailored for their customers) plus providing commission rebates, marketing support, sales programs, operational capabilities and staff training.

We also offer 'private-label' financing where we partner with businesses to allow them to add-value and increase revenue opportunities by specifically tailoring and managing their 'own' branded financing facility.

Further advantages of dealing with Technology Leasing include Master Rental Agreements, Sale and Lease Backs, Trade-In of Equipment, Asset Management and Cost Centre Invoicing.



**hal** data  
services

Hal Data Services, our sister company, are Australia's largest independent reseller of new, current and end-of-life IT hardware ... offering discounts of up to 95% off vendor pricing. They supply the world's most trusted brands including Sun, IBM, Cisco, HP, Dell and more, with all equipment being genuine vendor product and covered by full warranty. Whatever your IT hardware needs (buy, sell, rent, lease, dispose) Hal Data Services have a timely and cost effective solution.

For flexible financing solutions tailored to your specific needs, call us today ...we have the skills, knowledge and commitment to help grow your business.



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