



Delivering  
new and refurbished  
IT hardware  
solutions



## Hal Data Services are Australia's largest independent reseller of new and refurbished IT hardware ... offering discounts of up to 95% off vendor pricing.

Since 1993, we have been partnering with government and corporate businesses to deliver genuine savings, solutions and service.

We have strong, well-established relationships with local and international suppliers enabling us to supply the world's most trusted brands including Sun, IBM, Cisco, HP, Dell and more. Hal Data Services supply 100% vendor original product - fully tested and warranted plus guaranteed to be accepted under existing maintenance agreements. We hold an ISO 9001 certification, demonstrating our commitment to quality.

With our extensive network of global suppliers, we are able to source your required IT equipment and offer significant cost reductions of up to 95%. We can increase your IT purchasing power – enabling you to either keep the savings or get more from your IT budget.

With extensive industry experience of both vendor and independent supply, our staff are able to provide a broader range of solutions from a variety of alternate sources. We can fast track your IT requirements by removing the unnecessary and time consuming hurdles and with an extensive inventory of stock in our centralised warehouse facilities, that solution may be as little as a few hours away.

Short-term rentals (from one day to several months) are often a cost effective way to solve a number of IT issues. If you have a disaster recovery project, relocation, software testing or waiting for budget approval, renting is a fast and inexpensive solution and at a fraction of the cost.

In addition, we can value and purchase your decommissioned equipment (including removal and full logistics management). Through our alliances, we can also supply engineering and ongoing maintenance contracts for your equipment of choice.

### PROTECTING THE ENVIRONMENT

Hal Data Services offers an environmentally responsible approach to the recycling and secure disposal of electronic waste. Where required, we can offer secure data wiping and for end-of-life equipment, the hardware is broken down into component parts and the plastic, glass and metals are all separated and sorted for recycling (in accordance with ISO 14001) ... further protecting our environment and safeguarding our future.

## ENVIABLE RELATIONSHIPS BUILT ON PERFORMANCE AND SERVICE.

Hal Data Services were one of the first and are one of only a few authorised HP Renew resellers in Australia. HP Renew is HP's own channel for remarketing their own ex-demo, rental and end-of-life stock. This equipment is fully refurbished by HP and comes with a 3 year warranty from HP, it's as good as new but with significant cost savings.

Hal Data Services have been a long standing IBM business partner and are able to offer a wide range of IBM expertise, products and services through the Australian reseller channel at substantial price reductions.

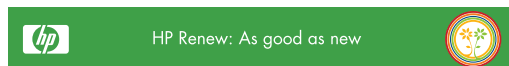
Hal Data Services are an authorised supplier of Cisco Certified Refurbished equipment. This equipment is from Cisco's own refurbished stock that comes with the latest versions of IOS/CatOS, is immediately eligible for SMARTnet without the need for Engineer Certification – all for a lot less than the price of new. Also, as a Cisco Select Certified Partner, we are able to provide brand new Cisco products and services direct from Cisco Australia's distribution channel and can also offer access to best-in-class technical support and SMARTnet at considerable discounts.

Hal Data Services are an authorized partner of Linksys, offering full accessibility to networking and storage products plus presales and technical support.



## technology leasing

Technology Leasing, our sister company, specialises in tailoring flexible operating lease (rental) solutions relating to various asset categories (IT hardware, computers, software, office equipment, business machinery, medical equipment, security systems, POS and A/V, telephone/VoIP systems) – financing items from \$500 up to multi-million dollar requirements.



Whatever your IT hardware needs (buy, sell, rent, lease, dispose) Hal Data Services have a timely and cost effective solution.



**GENUINE  
SAVINGS | SOLUTIONS | SERVICE**



Quality  
Endorsed  
Company  
ISO 9001 Lic: 15000  
SAI Global

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